

WASTE AUDITING & OPTIMIZATION

New Service Offerings

Since our company's inception 30 years ago, CD SONTER is proud to have served hundreds of industrial, commercial, and institutional properties in their waste management and sustainability initiatives. As COVID-19 has and continues to present challenges for people across the globe, CD SONTER is committed to providing our high level of support to clients, while responding to your new and changing needs. Through adapting and innovating our project management processes, CD SONTER is continuing to accept new projects for completion with physical distancing measures top of mind and virtual project management available. The following list of new service offerings was designed to continue improving our sustainability performance during this unprecedented time.

Portfolio Waste Data Performance Tracking



CD SONTER offers portfolio-wide data analysis and trends for sustainability managers and key decision makers to measure and track waste performance.

CD SONTER's extensive data base also provides a breakdown of waste Key Performance Indicators (KPI) based on location, property type and property size. This can assist portfolios to set regional and property-specific waste performance targets.

Why measure, track and trend your waste data on a portfolio level?

- ✓ To set accurate and consistent performance targets.
- ✓ To identify areas of improvement and increase waste management efficiencies.
- ✓ To track and measure the performance of buildings against similar peers.

Holistic Waste Reduction Strategy



Now that you have your waste audit results, what will you do with them?

CD SONTER can develop and implement a comprehensive waste strategy. This strategy utilizes your waste audit findings to develop a holistic strategy to manage and minimize the waste footprint at your property.

Why implement a holistic waste reduction strategy?

- ✓ To provide a systematic and holistic approach to waste management at your property.
- ✓ To engage with various key stakeholders to ensure long term success.
- ✓ To budget for short, medium, and long-term goals for preventative maintenance and recycling program enhancement.
- ✓ To create sustainability champions, accountability, and ownership of initiatives.

Comprehensive Tenant Space Review



CD SONTER offers a comprehensive Tenant Space Review to identify infrastructure shortcomings in tenant spaces and provide recommendations to improve waste diversions.

This is specifically helpful for properties that rely on area-specific waste audit results. This program offers tenants an opportunity to review and understand their results and receive customized recommendations for their spaces.

Why conduct a comprehensive tenant space review?

- ✓ To gain a better understanding of the infrastructure and processes of high-performing tenants and implement learnings for other tenants.
- ✓ To allocate resources to assist tenants with lower performance.
- ✓ To provide tenant-specific solutions to remove barriers and allow for better participation in the recycling programs.

Uncover Waste Cost Savings



CD SONTER offers Monthly Invoice Review Analysis to help properties determine additional cost saving opportunities or uncover hidden costs that are not part of contractual agreements.

For properties with monthly flat rate services, this presents an opportunity to evaluate waste service needs and ensure your property is only paying for what is needed.

Why monitor your monthly waste costs?

- ✓ To ensure that your waste costs are in line with your service needs and requirements.
- ✓ To uncover any unauthorized or hidden fees in your monthly billing.
- ✓ To assist in the management of your waste contract.
- ✓ To identify services that are not operating efficiently.

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Signage Design



Having the right signage is a powerful tool in communicating your waste and recycling program to your stakeholders.

CD SONTER can evaluate the type, quantity and content of your signage requirements and design a customized set of effective signs for your property.

Why design specific signage for your property?

- ✓ To provide a consistent communication tool for all building occupants.
- ✓ To create an effective tool for increased understanding and participation from your stakeholders.

Tenant Shredding Data Collection



Collecting third-party shredding data has often been challenging. There can be major gaps in the data collected which will not correctly reflect a property's diversion rate.

CD SONTER offers a program to collect, track and analyze this information directly from tenants, saving the property management team valuable time.

Why track your tenants' third-party shredding data?

- ✓ To ensure full credit for shredding material recycled is reflected in the property's diversion rate.
- ✓ To track and record third-party shredding data in a consistent and accurate manner, ensuring there are no gaps in the data.

Recycling Program Cost Benefits



Do you ever wonder what the economic benefits are of having a recycling program at your building? Did you know that some "waste" materials generated are commodities that, if recycled properly, can generate a new revenue stream for your property?

CD SONTER offers a cost benefit analysis to compare what your waste disposal cost would be if you did not have a recycling program in place. Having a recycling program not only brings environmental and social value, but more importantly, it turns waste into an economic commodity.

Why should you conduct a cost benefit analysis of your recycling program?

- ✓ To create a tangible economic benefit of your recycling program.
- ✓ To identify areas for further cost improvement from your existing program.
- ✓ To determine the cost benefits of expanding your recycling program.

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